



Rhode Island Construction Trades and Small Business Opportunities BRAC Build out at Naval Station Newport

Vendor Assistance Initiative Partners:

Newport County Chamber of Commerce

**Rhode Island Small Business Development Center- Newport County/East Bay and the
Rhode Island Procurement Technical Assistance Center (RIEDC)**

On February 25th at the Chamber's Small Business Opportunities Conference 2008, attended by over 375 construction related small businesses, state officials, military agents, and local support agencies, we promised to assist small businesses to learn "how to apply for, compete, and possible secure government business" associated with the BRAC build out at Naval Station Newport.

In response to this challenge we are scheduling government contracting classes at the Chamber (www.newportchamber.com) and have designed the following process to address questions concerning these opportunities and to develop a process to collect small business data and make this available to the appropriate contracting entities. Please check the Newport County Chamber of Commerce calendar for scheduled training dates. This calendar is updated regularly with new classes and dates.

- 1) The attached list of Small Business Blanket Price Agreement categories correspond to the specific areas outlined by the Facilities Engineering & Acquisition Division, Public Works Department, Naval Station Newport. Please review these categories and choose one principal area of business and check off any other additional capabilities.
- 2) Complete the attached Business Profile and submit it via email to: ptac@riedc.com.
- 3) We will contact each business to attempt to determine the level of preparedness of each and advise steps appropriate to each business.
- 4) While we can not guarantee or predict a successful contact award to any business, we will work to see that all interested have an opportunity to present their qualifications through this process to the Navy contracting entities, either as small prime contractors or subcontractors to large prime contracts.
- 5) Additional opportunities may exist with the US Coast Guard Civil Engineering Unit and Rhode Island National Guard with whom we will share this data.
- 6) Please keep in mind that this is a competitive process and you will be competing against existing vendors.