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Serving Newport County & the Greater Rhode Island Community

Chamber will Receive \$100,000 Appropriation for Improvements to the Aquidneck Corporate Park

On Wednesday, November 16th, 2005 local defense contractors and Town of Middletown officials gathered at SEA Corp in the Aquidneck Corporate Park to discuss potential improvements to signage and landscaping in Newport county's largest corporate park.

The meeting brought the exciting announcement from Congressman Kennedy of a \$100,000 appropriation from the United States Small Business Administration. Among the improvements the funds will be used towards are new signs, sidewalks, landscaping and lighting.

"I am so pleased to be able to assist in enhancing Aquidneck Corporate Park's overall appearance with this \$100,000 appropriation," said Congressman Patrick Kennedy. "This park is critical to the high-tech sector's continued success on Aquidneck Island. I am confident additional topnotch companies promoting innovative research and technology will see the wisdom in choosing this site for their future growth. As a member of the House Appropriations Committee, it is always personally rewarding to see money I have helped bring back to this state utilized for such important projects," added Congressman Kennedy.



The town of Middletown is also looking at ways to add space to the Park for further growth. The appropriation was applied for by the Newport County Chamber and the Chamber will be the appropriation recipient on behalf of the project.



Newport County Business Leaders & Aquidneck Corporate Park tenants at the November 16th meeting at Sea CORP.

"When the Corporate Park tenants met with our local government leaders here recently for the announcement of the appropriation, it was obvious to me that we all appreciate the

value of the park to the town of Middletown and to Newport County" stated Chamber Board Member and SEA CORP President David Miller. "I hope this grant will be the foundation for a larger, comprehensive effort to upgrade our working environment for our employees and customers. We want an environment that is not only productive, but also attractive and optimally functional. We do our best to achieve that within our own walls, but we're going to need a cooperative effort and some resources so that the common areas, such as roads, sidewalks, signs and the surrounding landscape contribute to our individual efforts," Miller continued.

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Rhode Island Salutes is our way of saying thank you to our Rhode Island National Guard & Military personnel and families for all their special efforts in serving state and country.

The program is a local military discount program designed to offer discounts on a variety of goods, services, and products. For more information about business participation, please call the Newport County Chamber of Commerce at 401.847.1606 or visit the web at WWW.RISALUTES.COM

GIVE BACK

From the Chair

Ron Grandchamp - Prudential Prime Properties



Cheers! The Holidays behind and a new year to look forward to...I hope your Holiday celebrations were the best ever. This time of the year always brings family together and what could be stronger than family? Best Wishes for a prosperous and healthy New Year to you all.

My thanks to the staff at Linden Place for a wonderful Business After Hours this past December. It was a great venue.....well done!

We had two very good articles in the Providence Business News and the Newport Daily News written by our Executive Director, Keith. This was great public relations for an active Chamber.

As most of you know, three of our excellent Board members, Gerry DiSchino from The Hinckley Company, Diana Brown from Bank of America and Mike Slein of Raytheon resigned due to increased workload and retirement respectively. On behalf of the Chamber, thank you for your involvement on the Chamber Board over the years.

With that, I would like to welcome two new Board members: Ed Roberts from The Hinckley Company and T.R. McGrath from McGrath Clambakes. We thank you for contributing your time to become a part of the Board. I look forward to serving with

you as active, involved members. You have become part of the strongest business organization in the region. As you and the six new members review your packets, please become more familiar with our goals and participate in one of our standing committees.

As we begin a new year, I would be remiss in not reflecting on some of the Chamber's accomplishments over the last year. As a Chamber, our community involvement and economic development initiatives have become a large part of why local and state endeavors have become a reality. Our Executive Director, as an advisor or facilitator, has brought favorable attention to our Chamber. Our involvement in BRAC is certainly a highlight. Tall Ships 2004 was saved because of the untiring effort of the Chamber. Newport-Bristol Heritage Passage was created. RI Salutes, another program initiated by the Chamber for the military, was created. A number of grants were secured for a number of initiatives, i.e.: environmental impact study of Liquefied Natural Gas Tanker Transit, improvements for Aquidneck Corp Park study, West Side Plan, our involvement continues in the Central Newport & Broadway plans, along with Lower Thames Street. This is only a small piece of the pie when it comes to your Chamber's involvement in Newport County and our region.

As the Chamber continues to be proactive for businesses, and the enhancement of the quality of living in our area, I ask that you invite your business associates who are not members to become members and be a part of (as a younger group would say) "what's happening".

A strong Chamber is made stronger through individual involvement. "Be a part of it."

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Welcome New Members

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(401) 682-2638 *Renovations*

Adam Financial LLP
15 Berkeley Ave Newport, RI 02840
(401) 846-1993 *CPA's*

Alidade, Inc.
31 Bridge St Newport, RI 02840
(401) 367-0040 *Business Consultants*

All Occasion Transportation
441 Prospect St Pawtucket, RI 02860
(401) 846-0401 *Transportation*

ATC Healthcare Staffing
31 B Bridge St Newport, RI 02840
(401) 849-3941 *Healthcare Staffing*

Awesome Kid Tunes
10 Garfield Newport, RI 02840
(401) 418-3676 *Children's Music*

B&M Clambake Co.
560 York Ave Pawtucket, RI 02861
(401) 723-4180 *Clambakes*

Beau Nappe
183 Adelaide Ave Providence, RI 02907
(401) 461-6636 *Rental Services*

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Two Goat Island Newport, RI 02840
(401) 841-0330 *Weddings*

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(401) 847-2628 *Entertainment*

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(401) 841-0555 *Data Backup & Recovery*

Blue Wave Car Wash
1379 West Main Road Middletown, RI 02842
(401) 849-8824 *Car Wash*

Bridge Liquors
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(401) 848-9200 *Liquor Stores*

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1150 Douglas Pike Smithfield, RI 02917
(401) 232-6407 *Education*

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(401) 683-4385 *Graphic Designer*

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(617) 492-6925 *Meeting and Convention Services*

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(401) 625-5869 *Banks*

Clarke Cooke House LLC
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(401) 849-2900 *Restaurants*

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(401) 431-4613 *Mortgages*

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(401) 785-0300 *Payroll Services*

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(401) 619-0820 *Yacht Services*

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684-1098 *Rental Services*

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(508) 675-9470 *Gas Companies*

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(401) 222-3636 *Television*

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23 Greenough Place Newport, RI 02840
(401) 848-7465 *Wellness*

2006 U.S. Women's Open to Showcase Newport



Annika Sorenstam



Morgan Pressel



Paula Creamer

The 61st U.S. Women's Open will be held at historic Newport Country Club June 26 - July 2, 2006. The championship will feature 156 of the top professional and amateur female golfers competing in the largest and most prestigious women's golf championship in the world. The U.S. Women's Open historically boasts an international field with golfers representing numerous countries including Australia, Japan, Korea, Mexico, Sweden, and the United States.

Along with the golfers, the championship will bring Newport an estimated 125,000 spectators, 2,500 volunteers, and 500 media from Rhode Island, the United States and around the world. To date, more than 1,100 individuals have signed up to volunteer. Volunteer applications are available on the website at www.2006uswomensopen.com.

It is estimated that these visitors will contribute \$25 million to the Rhode Island economy over the course of the week through ticket purchases, transportation, accommodations, dining, shopping, and visits to the area's numerous attractions.

Tickets for the seven-day championship are now on sale. Spectators can purchase various ticket options including a weeklong pass and individual daily tickets for each round. Group ticket packages, ranging from 25 - 100 tickets, will be available in early spring. More information on these packages will be available on the website at that time.

Daily capacity on the golf course is limited to 30,000 individuals, which will provide all spectators the opportunity to experience the championship up close. Tickets can be purchased on the web site.

The championship will also provide the opportunity for local businesses to offer their services. Vendor contracts will be awarded for services including: buses, cable, cell phones, dry cleaning, electronics, fax and copier services, fencing, floral, ice, and office furniture.

To showcase Newport, television coverage of the event will be tremendous. The championship will be shown nationally on ESPN Thursday and Friday and NBC Saturday and Sunday, and will be broadcast in more than 75 countries; providing great exposure of Newport to a world wide audience.

For more information on the 2006 U.S. Women's Open please visit www.2006uswomensopen.com, call 843-8742, or email info@2006uswo.com.

Member Updates ...continued from page 5

Karen Blomstedt was recently promoted to Sales Manager at the Howard Johnson Inn, a 154-room award-winning hotel in Middletown, RI. Karen started with the hotel in 1997 and has served in several capacities. Most recently, she was the Reservations Manager garnering a regional award from the Cendant Corporation for outstanding performance. As Sales Manager, Karen will represent the Howard Johnson Inn and sister property,

Hampton Inn and Suites. A Portsmouth native, Ms. Blomstedt has experience with group and tour sales, is Signature (an intensive customer service program) trained, and a certified yoga instructor.

The National Committee for Employer Support of the Guard and Reserve (ESGR) has presented the Fort Adams Trust with a "My Boss is a Patriot Award" recognizing businesses and organizations that support their employees serving in the National Guard and Reserve.

Chamber in the News

Chamber Receives Grant for LNG Study

The Newport County Chamber of Commerce is pleased to announce that the Board of Directors of the Rhode Island Turnpike and Bridge Authority unanimously voted to provide the Chamber with a \$25,000 grant to conduct a comprehensive economic and community impact analysis of LNG Tanker transits through Narragansett Bay.

This issue is of importance to both the Newport County Chamber of Commerce and the Rhode Island Bridge and Turnpike Authority due to the economic impact transit LNG could have on economic investment opportunities and tourism activity, as well as other effects yet to be determined.

The study will take into consideration the anticipated development of the west side of Aquidneck Island and the impact transit of LNG will have on the development of the area. It will also ensure these impacts are clearly communicated to federal agencies.

Members of the Chamber Discuss Business Concerns with Senator Lincoln Chafee



The Newport County Chamber of Commerce has made National Public Radio! A reporter from NPR was covering a story on Rhode Island Senator Lincoln Chafee on the same day he met and had lunch with Chamber members and staff.

West Side Master Plan Launch a Success!

On November 28, the Aquidneck Island Planning Commission joined by local, state and federal officials, released its Master Plan for the 10-mile ribbon of land along Narragansett Bay that stretches from the Mt. Hope Bridge in Portsmouth to the Gateway Visitors' Center in Newport. AIPC's West Side Task Force created the Plan to guide development in the 5,000 acres of prime land and to protect its natural beauty.

The Commission established the West Side Task Force in response to growing pressure to develop land in the area and in anticipation of the Navy relinquishing control over selected properties in the three communities. The Task Force included representatives from Middletown, Portsmouth, Newport, Statewide Planning, RI Department of Transportation, the Navy, the Newport County Chamber of Commerce and University of Rhode Island, Coastal Resources Center/RI Sea Grant.

Governor Donald L. Carcieri praised the effort that went into the plan to enhance Aquidneck Island's quality of life and stated, "It also stands as a model for effective collaboration among federal, state and community agencies." Senators Jack Reed and Lincoln Chafee were joined by Congressman Patrick J. Kennedy in praising the economic benefits of the plan while each legislator also noted how important the plan is for preserving the environmental assets and recreational opportunities for all Aquidneck Island to enjoy.



Local Officials Welcomed the Plan, and Excerpts From Their Statements are Shown Below:

Newport Mayor John Trifero: *"Combined with its many other benefits, the Master Plan is a natural segue into the City of Newport's North End planning and the long awaited realignment of the Pell Bridge. It underscores our efforts to advocate for positive change for the City and its residents..."*

Middletown Council President Paul Rodrigues: *"Congested traffic on West Main Road is one of Middletown's major challenges. The West Side Master Plan makes great strides in addressing this issue, and offers solutions to help the Island function better as a regional transportation corridor."*

Portsmouth Council President Mary Ann Edwards: *"By incorporating elements of the West Side Master Plan, the Town of Portsmouth can achieve the goals it envisions for future development of the West Side...and chart an economically viable and environmentally sensitive future for our citizens."*

Both West Side Task Force Chairman Dr. Robert Quigley and AIPC Executive Director Tina Dolen emphasized that now that the plan has become a reality, the key to success will be in continued collaborative efforts for implementation.

Chamber Hosts Seminars for Member Non-Profits

The Chamber has teamed up with the Volunteer Center of Rhode Island to offer seminars and workshops for our non-profit members. Over 25 Chamber members attended a Grant Writing Basics seminar in November and a Volunteer Management workshop maxed out at ten attendees on January 18th. Check your Chamber mailings for a spring workshop schedule.



Attendees of the Grant Writing Workshop, which sold out in November, listen intently.

Chamber in the News

Beginning in December the Newport Daily News ran the first of a series of columns known as "Chamber Chat." Written by Chamber Executive Director Keith Stokes, "Chamber Chat" will appear the second weekend of every month in the weekend business section of the paper and topics will include

a variety of newsworthy economic development projects of interest to the local business community. Archived editions of Chamber Chat are available on the Chamber's web site at

<http://www.newportchamber.com/reviewlist1.asp>

The Perfect Gift

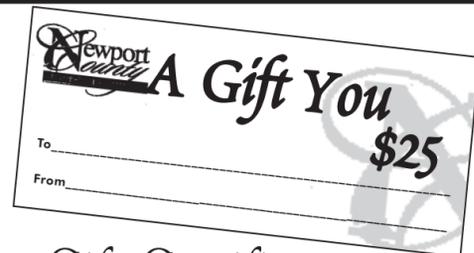
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Committee Corner

Ambassador Committee Don Troppoli Sovereign Bank

It is my hope that all enjoyed a healthy and safe Holiday season and I wish you all the best in this New Year. December was a busy month for the Ambassador Committee, highlighted by the Holiday Book Drive and the selection of the house the Chamber will sponsor for Rebuilding Together.

The Holiday Book Drive successfully collected over 100 brand new books for children of all ages, which were distributed to various local agencies to be given to those in our community most in need. I would like to extend a heartfelt thank you to all the Chamber Members who donated books, and thanks also to those member-businesses who offered special discounts to further the cause.

The Chamber also selected the house it will sponsor for the 3rd annual Rebuilding Together project slated, as always, in late April. This year's house is located in Newport and needs a lot of help - both inside and out. The project will involve significant kitchen renovations, handicap access, as well as the usual interior and exterior 'paint & polish'. All are invited to participate in the project; and it's never too early to make the commitment to join in. The Re-building Together project has become a signature community out-reach project for the Chamber, and is always a special, challenging, and rewarding experience. Please join us this year as business members and their employees give back to the community in which we all work and live.

The Ambassador Committee's mission is to get new members acquainted with the existing membership and the resources the Chamber has to offer, as well as seek out and organize community out-reach projects, in which member businesses and their employees can participate. Being an Ambassador is a great way to meet new members and deepen relationships with existing members. It is also a great way to give back to the community.

I urge anyone who wants to learn more about the Ambassador Committee to e-mail either myself or Beth Driscoll at dtroppol@sovereignbank.com, or beth@newportchamber.com, respectively. Thanks!

Membership Committee Bill Clarke BedandBreakfast.com

On behalf of the Membership Committee, I would like to wish all of our members a happy, healthy & prosperous 2006. The committee held its latest meeting on December 16th and I'm pleased to report the following items that were discussed:

Chamber 101: This is a new event that will be held on a bi-monthly basis at the Chamber offices. It will serve as an overview of Chamber benefits, new programs, etc. and each one will feature a different business topic. This will not only be an introduction for new members but also be a great "refresher" for existing members and can also serve as orientation for existing members who want to send new employees, managers, etc. to learn more about the chamber's inner-workings, and how they can get involved. Upcoming dates will be included in the Chamber mailings.

Best of Business Awards: The Newport County Chamber of Commerce intends to organize an annual business awards program (beginning this year), with categories including: "Best Small Business (15 or fewer employees)"; "Best Large Business (more than 15 employees)"; "Best Non-Profit"; and, "Entrepreneur of the Year", to name a few. Stay tuned for more information about award criteria, applications, and the event date.

Save the Dates: Three noteworthy dates to add to your new 2006 calendars: For those members who have never attended events, they are a great way to network with the "movers & shakers" of Newport County! You can now register online! Go to www.NewportChamber.com. The Annual Chamber Golf Tournament will take place June 12th at Wanumetonomy Golf & Country Club in Middletown, exact times, tournament details to follow. February Business After Hours to be held at Ferry Landing on February 16th. Business Expo will be held on April 4th at the Hyatt Regency.

Merchant Committee John Nunes Newport Vineyards

The Newport County Chamber of Commerce Merchant Committee launched a successful holiday shopping program with print advertising and radio shows on WADK. The

campaign encouraged locals to invest dollars in Newport County businesses and give Chamber Gift Certificates for those hard to buy for folks. With rising gasoline prices it has never made more "cents" to stay close to home and shop. With the November meeting the committee began meeting downtown at the Seamen's Church Institute in an effort to attract more downtown retailers to the committee. The committee will continue to meet at Seamen's every other month and is looking for new members, specifically representation from the restaurant industry. Anyone interested in participating please contact Beth Driscoll at beth@newportchamber.com.



Members of the Merchant Committee discuss the Holiday Shopping Program at the November meeting at the Seamen's Church.

Marketing Committee

The marketing committee is reviewing all Chamber programs and services with an eye toward a formal Chamber communication strategy in 2006. We will meet again on Thursday, January 26th at 8:30. If any member is interested in joining this committee please contact Chamber Deputy Director, Jody Sullivan at 847-1608.

F.Y.I

Gift Certificates can no longer expire. According to Rhode Island Attorney General Patrick Lynch time limits on gift certificates no longer apply. The law applies to pre-funded electronic gift cards, traditional paper gift certificates, refillable electronic cards and third party unaffiliated cards such as Chamber Gift Certificates. The only exceptions are long distance phone cards, pre-paid cell phone cards and award loyalty promotional gift certificates provided to a consumer who has exchanged no money or other items with the issuer of the certificate.

Karen Tranberg Hansen, Professor of Anthropology at Northwestern University, will explore the ethics of selling secondhand Western clothing to the Third World and its impact on fashion in Africa. The talk, sponsored by the Haffenreffer Museum of Anthropology will be held on Thursday, February 9, at the Haffenreffer Museum of Anthropology at Manning Hall on the College Green, Brown University, Providence. Her talk, Secondhand Clothing and Fashion in Africa, begins at 5:30 p.m., and refreshments will be available. It is free and open to the public. To register call (401) 253-8388.

Historic Preservation in Rhode Island: Adaptive Reuse and Historic Tax Credits, a one-day seminar, will take place February 23rd at the Holiday Inn in downtown Providence. This one-day seminar is designed for attorneys, accountants, government and municipal planners, historic district commissioners, architects, engineers, contractors, principles, project managers, developers and financial advisors. For more information or to register contact Kristin Anderl at 715-855-7196.

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MIND YOUR OWN BUSINESS

By
Sam Carr



Let's Welcome 2006

Despite all the turmoil in 2005, such as that caused by Southeast Asia's record Tsunami disaster where the United States rushed massive humanitarian aid; then Katrina, the fiercest of hurricanes that destroyed the City of

New Orleans, wrecked havoc along much of the Gulf Coast and shut down oil rigs in the Gulf of New Mexico, was a leading cause of the skyrocketing near-record prices of gasoline and heating oil today. Katrina was one of a record number of hurricanes for one season that practically leveled many communities in the southeastern USA last year.

The costly global war that stunned this country on 9/11/01, hence known as the "war on terror", most likely will continue for some time to come. But we hope and pray that it will not continue as long as the war fought in the Middle Ages between Western

European countries and Middle Eastern countries for somewhat similar reasons but with different objectives, namely, the Crusades. (The battles of the Crusades were fought basically between Christian countries of Europe and Muslim countries of the Mid-East, off and on, throughout the eleventh, twelfth and thirteenth centuries. The Crusaders' objective was to drive the Muslims out of the Holy Land that they, the Muslims, occupied. The war spread throughout the Near East and Eastern Europe, ending in a fierce battle in Eastern France.)

Despite all the challenges domestically, such as the very high prices for gasoline and heating oil, the outlook for economic and business growth in 2006 is rosy. A moderate inflation rate of about three percent is predicted. About two million new jobs are predicted. The Federal Government will slowly move interest rates higher but will keep a watch on inflation and take corrective action to prevent runaway inflation. The cost of oil will probably not decrease significantly and is more likely to rise as world demand by the developing countries compete for the limited supply (e.g., China, India, Pakistan, South America and Korea.) Increasing pressure on Congress to allow more offshore drilling of US oil reserves including, perhaps, drilling off New England's Georges Banks. Congressional approval to construct at least one environmentally friendly oil refinery on the Gulf Coast. Watch for an increase in grants for new energy-saving technology including larger, more efficient gas-

electric automobiles and small trucks from Detroit.

Higher fuel costs will increase the cost of travel, particularly air travel. More airlines may be filing for bankruptcy.

The DOW JONES' average breaking the 1100 barrier will spur greater investment in the stock market. Greater investment will result in higher U.S. productivity, meaning a stronger economy.

How will the Newport businesses be affected this summer by this prognosis of the economy? In the past, whenever there was a drastic increase in the price of gasoline and airfares, Newport welcomed many more tourists that lived within an easy drive of the City by the Sea. Many were "day hoppers", driving in from Boston, Hartford and other New England towns and cities for the day or the weekend. Those with wealth, will not be deterred from traveling by higher air fares.

A larger concern should be the predictions for another year of a high number of East Coast hurricanes. Major hurricanes in late July to September have turned Aquidneck Island into a ghost town.

The content of this column are property of the author and do not reflect view of the Newport County Chamber of Commerce.

Member Updates

BankNewport President and CEO, Thomas W. Kelly recently announced the winners of the 2005 BankNewport Employee Citizenship Awards. The program was established to encourage and recognize significant volunteer efforts on the part of BankNewport employees. Recognition is provided through the awarding of a monetary gift to qualified organizations in the names of BankNewport employees who are actively involved in those organizations. The 2005 recipients will each present an award in the amount of \$250 to the non-profit organization for which they volunteer. Congratulations to: Melissa Bloomer, Janet Gill, Denise Tansey and Sandra Paterson. Kelly has also announced that Vice President, Market Manager, Renate R. Marek has been appointed to the position of Vice President, Branch Manager/Market Manager of the Bank's Middletown office, the largest of its ten branch locations. She will be responsible for branch operations, business development and staff development. Daniel M. Silverman has been appointed to the position of mortgage consultant. Silverman will be responsible for originating residential first mortgages in the areas of Newport, Middletown and Portsmouth. He began his career at BankNewport in 1998 and has held various positions, most recently serving as Vice President and Branch Manager of the Bank's Middletown office.



Frazzleberries is seeking an outgoing self-starter to serve as a part-time assistant manager for their Newport, RI location. An ideal candidate should possess a love for people and for coastal-country home décor and gifts. Prior retail experience is a plus, but they would be happy to train the right person. A functional familiarity with computers, including MS Office, E-mail and the Internet is strongly encouraged. Contact Jerry Schlichting-General Manager at (401) 841-9899 or e-mail Jerry@frazzleberries.com.

Burns & Levinson LLP and Perkins Smith & Cohen LLP announce that the attorneys of Perkins Smith & Cohen, including members of its "Sci-Tech" practice, are joining Burns & Levinson. The combination of Burns & Levinson's strong corporate, finance and other business law specialties with Perkins Smith's thriving Science and Technology Group provides Burns & Levinson with significant high-tech and life sciences expertise. With the addition of the Perkins Smith & Cohen attorneys, Burns & Levinson will grow from 100 to nearly 140 lawyers.

Kevin M. McCarthy, president and chief executive officer of NewportFed has been re-elected to the board of directors of the Federal Home Loan Bank of Boston. **Edwards and Kelcey** has acquired the firm of Aquarion Engineering Services of Portland, Maine.

Congratulations to the following Chamber members on receiving a Stars of the Industry Award from Rhode Island Hospitality: Castle Hill Inn and Resort, Blackstone Caterers, Laurie Previdini of Newport Harbor Corporation, Sue Sperling of Brick Alley Pub, Dan Baker and Casey Riley of Castle Hill Inn & Resort, Lisa Bettencourt of Newport Marriott, James Lurgio of Hotel Viking, Gretchen Peterson of the Hyatt Regency, Rob Marvelle of the Preservation Society of Newport County, Kathy Smith and Laurie Stroll of Newport Hospitality and Ted Schroeder of Newport Harbor Hotel & Marina.

Eye Health Vision Center of Middletown has announced they are now offering the FDA approved CustomVue individual laser vision correction procedure. This treatment signals a new era in laser vision correction. To learn more contact Dr. Kenneth R. Kenyon at 508-994-1400.

NewportFed has merged with Westerly Savings Bank. The merger was announced last year. The merged organizations will operate under Newport's federal charter, with the Westerly offices operating as a division of Newport. For the immediate future, the two banks will continue to operate under their current names.



Ed Garcia

The American Diabetes Association has named Ed Garcia as Market Manager to oversee the organization's fundraising efforts in Rhode Island and southeastern Massachusetts. Part of his responsibilities will be to manage three yearly America's Walk for Diabetes events in Providence, Newport and New Bedford. Ed comes to the American Diabetes Association after 3 years as Marketing Manager at Equity Concepts in Cranston. He was previously Marketing Manager at the Providence Phoenix. He has a Bachelor's Degree in History from the University of Rhode Island and lives in Cranston, RI.

The Dunn Foundation of Newport today announced that **Fleming & Co.** also of Newport, has been hired as the public relations agency to promote its ViewFinders to middle school curriculum. "It is great when agencies such as **Fleming & Co.** are afforded the opportunity to promote products of meaning and importance," said Paul Fleming, President of Fleming & Co. "We look forward to helping The Dunn Foundation increase the uptake of ViewFinders Too in Rhode Island schools."

Member Profile



New Chamber Members Donna Bates & Jeanne White of I love Cards

The Chamber welcomes new member I Love Cards LLC. I Love Cards assists businesses by simplifying their workload using Greeting Cards. You can customize your greeting cards with your logo on the Internet 24 hours a day, seven days a week. I Love Cards will print it, stuff it and mail it for you. For more information contact them at 617-364-9549.

East Bay Community Action Program is seeking growth through a capital campaign.

For almost 40 years, first as New Visions of Newport County in the lower bay and Self Help, Inc. in the upper bay, EBCAP has helped thousands of families receive health care, social services, pre-school programs, and many other



East Bay Community Action Program CEO Dennis Roy (left) receives \$100,000 Leadership Gift from BankNewport President and CEO Tom Kelly for EBCAP's Capital Campaign.

services for infants to the elderly. "When someone needs help in the area, they usually call upon EBCAP," Dennis Roy, Chief Executive Officer for the agency said recently. Now the organization is asking East Bay residents to strengthen its bridge to a wide range of services for all ages by contributing to its \$2.6 million Capital Campaign. "Much as our clients face the challenge of limited resources and increasing needs, EPCAP finds itself in a time of increasing demands and declining allocations for its many programs," Roy noted.

EBCAP has become a leader in offering health and dental services. The East Bay Smiles Program has enabled Newport and Middletown school children to receive necessary dental screenings and care and will continue to grow through Capital Campaign contributions. A total of \$500,000 from the Campaign will be placed in a restricted endowment fund, with the interest earned used to meet urgent community needs and program growth opportunities. When evacuees from the devastation of Hurricane Katrina were relocated to Middletown, EBCAP was one of the first on the scene to help, offering extensive case management services for the survivors, and is one of three agencies still on the scene providing services. There are many planks on EBCAP's Bridge to Self-Reliance that will be made stronger through a contribution to the Capital Campaign. A number of opportunities for giving are available, including the recently established Bridge Builders organization. For information, contact Denise Martin, Director of Development and Public Relations at 847-7821 ext. 305 or by mail in care of EBCAP, 19 Broadway, Newport, RI 02840



Courtney Watson of the Aquidneck Island Land Trust and Michael from Public Relations of Newport at the October After Hours at LOCA

Shopping or Dining out in Newport County??

Don't Forget Your Member-to-Member Discount Key Tag!
Show it and save at participating businesses!

Member Profile

The Newport Gym

OPEN 24 HOURS

The Newport Gym is a private 24 hour access workout facility located in Middletown, RI. The Newport Gym is the only gym on Aquidneck Island that provides members around the clock access to a full range of weight training and cardiovascular equipment. There is personal training available, men's and women's locker rooms and showers, and personalized programs designed for new members. The mission of the Newport Gym is to provide a friendly, safe, clean, comfortable environment where members can reach their individual fitness goals and potential.

Teri Degnan is the new owner of the Newport Gym. She acquired the existing business in March 2005 and has since brought in some new equipment, new members and new ideas. Every day she can be found at the gym working out or providing Personal Training to new and existing members. She hopes to continue to build membership this year and maintain the congenial atmosphere that exists today. Teri also works for Chapman Enstone Estate Agents as a Realtor. Teri is originally from the Boston area, where she worked in the financial and legal fields for 15 years. She is an attorney and a MBA in addition to being a Realtor and a personal trainer.

Wild, Wild WEST



The team from Heatherwood poses for the camera.



▲ Charles Roberts and Cathy Morrison

▼ Harlan Tyler, Dennis and Susan McCoy network.



▼ Sarah Rivard and Kevin O'Leary



The Chamber's 12th Annual Dinner Dance and Silent Auction took place on November 18th at the Hyatt Regency Newport. The unique décor centered on this year's "Wild West Theme" was courtesy of Jack Falvey Associates. Thank you to the over 500 guests who attended, those who bid on auction gifts and the members who donated over 200 silent auction gifts.

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*According to the PROVIDENCE BUSINESS JOURNAL



Ann McCarver of AG Edwards and her guest got into the spirit of the theme.



Members square dance to the sounds of Dick Lupino music.



Michaeline Saladyga selling sheriff's badges.